

# Exhibit A

## STANDARD AGENT COMMISSION SCHEDULE

Effective 1.1.25



### INDIVIDUAL SUBSCRIBERS

Individuals enrolled through Covered California receiving Advance Payment of Premium Tax Credit (APTC)	\$22 per member per month
All other individuals	5.0% flat commission

### SMALL GROUP

1-100 Eligible Employees (as determined by the employer, consistent with state and federal law)

All groups with an effective date of December 1, 2018 or later and all groups that engage a general agent.	5.0% flat commission
All groups with an effective date of January 1, 2016 through November 30, 2018, except groups that engage a general agent.	6.5% flat commission
Small groups with an effective date of December 31, 2015 or earlier and did not transition from large group to small group, except groups that engage a general agent.	7.0% flat commission
Groups with an effective date of December 31, 2015 or earlier that transitioned from large group to small group in 2016.	5.0% flat commission

### LARGE GROUPS

100+ Eligible Employees (as determined by the employer, consistent with state and federal law)

All groups	5.0% flat commission unless otherwise mutually agreed upon during proposal or renewal process of a specific Group Subscriber. Such mutually agreed rates shall be as set forth in the accepted proposed rates.
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