Aetna Connected Plan with CVS Health™ Southern California market

Questions & answers

ABOUT THE PLAN

What is the Aetna Connected Plan with CVS Health?

The Aetna Connected Plan with CVS Health is a new plan that helps members get the care they need at a cost-effective price.

The plan combines CVS Health® HMO products with cost-saving, high-performance networks like Aetna Whole Health[™] — Southern California and the Aetna Value Network[™] HMO.

What are the premium savings?

We're targeting 23–27% savings* when pairing the Aetna Connected Plan with CVS Health with the Aetna Whole Health — Southern California HMO network, and 10–14% savings* when pairing the plan with the Aetna Value Network HMO.

How are premium savings achieved?

Our premium savings are achieved through a combination of CVS Health® assets and plan designs. We also use the Aetna Whole Health and the Aetna Value Network HMO products in California.

PLAN FEATURES

What are the pharmacy components offered?

- Aetna Managed Pharmacy Network
- Mandatory Maintenance Choice® (with opt-out)**
- Force to Specialty (on first fill)

Is the low-cost and no-cost designated Minute Clinic® benefit*** included?

The HMO walk-in-clinic benefit available at PCP copay is included in the plan.

Are CVS[®] HealthHUB[™] locations included?

Yes, members will have access to CVS HealthHUB locations.

Is CarePass® included?

No, CarePass isn't included.

Is Coram[®] CVS Specialty infusion services included?

Yes, Coram CVS Specialty infusion services are included.

Which formulary will be used?

All plans will have the new Advanced Control Plan — Aetna drug guide.

What wellness package is offered?

All plan designs will default to the Enhanced Wellness package, with the option to buy up to the Premier Wellness package.

*Actual results may vary based on plan design, group size and existing customers. Comparison is to Aetna® broad network HMO plans. Savings may be less when compared to other value-based or HMO network plans.

- **Maintenance Choice® for fully insured is available only for the Aetna Connected Plan with CVS Health™ at this time. Subject to Riverside County and Sonoma County maintenance medicine state of California regulation, 2018-CA-040, also known as CA AB 315.
- ***This information does not apply to members enrolled in qualified high-deductible health plans; such members must meet their deductible. However, such services would be subject to negotiated contract rates. Once the deductible has been met, such members will be able to access MinuteClinic® with no cost-share. Qualified high-deductible health plan members can access preventive services without cost share before the deductible is met. Applies only to covered services at MinuteClinic. Video visits are not a covered service under this benefit.



Is telemedicine included?

Yes, Teladoc[®] telemedicine standard is automatically embedded and priced into all versions of the plan. Members may also have access to telemedicine visits through their physician or other care providers.

OUR LAUNCH

When can I start quoting the plan?

You can start quoting on April 1, 2021, for a July 1, 2021, effective date.

Which counties in California are included?

The Aetna Connected Plan with CVS Health will be quoted in several Southern California counties.

Which businesses are we targeting?

The plan should be quoted on all new business opportunities alongside our broad network plans. In addition, these plans will also be offered to "good fit" renewals.

THE TARGET MARKET

Who are we focusing on?

Our target is Middle Market Select Employers with 101–300 employees. However, we will make the plan available for key accounts with 301–4,999 employees if the group stays in the standard portfolio.

Can I offer the plan to members headquartered outside of California?

No, not at this time.

QUOTING

How should I quote the plan?

On April 1, 2021, you may begin quoting the plan on all new business opportunities, either alongside our broad network plans or as a standalone plan. The plan will also be available for "good fit" renewals.

Which funding arrangements are available?

The health benefits plan is for fully insured HMO clients. We are reviewing the option of making the plan available to self-insured and Aetna Funding Advantage[™] plans.

How will members outside of California be handled?

We will only quote for customers who are qualified for the Aetna Value Network[™] HMO and Aetna Whole Health — Southern California HMO products.

PLAN OPTIONS

Does the plan include benefit flexing?

Yes, benefit flexing applies, just as it does in any fully insured product. Refer to the Producer World[®] website for marketing grids and detailed plan designs.

Health benefit plans are offered and/or underwritten by Aetna Health of California Inc. (Aetna).

Aetna®, CVS Pharmacy, Inc. (which owns CVS® HealthHUB™ locations) and MinuteClinic, LLC (which either operates or provides certain management support services to MinuteClinic®-branded walk-in clinics) are part of the CVS Health® family of companies. The CVS Health group of companies provide certain products and services to health plans offered, underwritten and/or administered by Aetna.

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