Agent

FOUR SEASONS HOTEL FIRENZE | 18-23 JUNE 2023

COMPANION LIFE LEADERS CONFERENCE

Florence, Italy, the capital of postcard-perfect Tuscany, blends history and beauty like no other city. You'll come alive in this enchanting place considered to be the birthplace of the Renaissance, which lives on in Florence. The energy of creativity and learning continues to pulse through the city. For your sales of Companion Life group products, you and a guest will enjoy six days and five nights at the opulent Four Seasons Firenze during Companion Life's 2023 Leaders Conference.

Florence is a living masterpiece of Renaissance art and architecture. A marvel of engineering, the cupola of the Duomo dominates the city's skyline. You'll follow in the footsteps of Leonardo da Vinci, Donatello and Dante as you explore winding streets and wide-open piazzas. The sparkle of handcrafted gold and silver jewelry will catch your eye as you cross the famous Ponte Vecchio, an intriguing medieval bridge spanning the Arno River. High fashion makes its home here: This is the headquarters of fashion houses Gucci and Ferragamo.

The Four Seasons Firenze is a peaceful oasis in the heart of a bustling city. Frescoes line the walls of the centuries-old building, which boasts original architectural features. You'll be transported back in time when you stroll through the hotel's 11-acre private, walled garden, first planted in the 15th century. Revel in utter relaxation at the two-story spa or delight your palate at the hotel's Michelin-starred restaurant, serving a menu of classic Florentine dishes. Meanwhile, you're always just steps away from world-class museums and the historic center of Florence.

Florence boasts the greatest concentration of universally renowned works of art in the world. Gaze upon hundreds of treasured Renaissance works at the magnificent Gallerie degli Uffizi and Galleria dell'Accademia, including Michelangelo's David. When you're ready to unwind, Tuscany's wine country is an idyllic haven that's a feast for your eyes and your taste buds. You'll find picturesque rolling hills and Italy's esteemed vineyards just a short drive outside the city.

We hope you'll join us to experience la dolce vita* in Florence in 2023!

Companion Life

PHONE: 800-753-0404
WEB: COMPANIONLIFE.COM

**the sweet life*

HERE'S HOW TO EXPERIENCE FLORENCE

AGENT

QUALIFICATION PERIOD

January 1, 2022, to December 15, 2022

QUALIFICATION LEVELS

Level 1 Qualification is $300,000.

Invitation for producer and guest, providing both airfares*

Level 2 Qualification is $600,000.**

Includes two level 1 trips, and each invitation is for producer and guest, providing both airfares

*Airport selected by Companion Life. Alternative airport/destination must be approved by Companion Life. Any deviation is at your own expense.
**With a minimum of five cases written with effective dates of January 1, 2022, to December 15, 2022. (We only issue effective dates of the first and 15th of each month.)

QUALIFICATION RULES

Meet minimum sales requirements for qualification in the appropriate category.

Attendees will receive a 1099 for the taxable portion of the trip for themselves and their guest. Minimum of five cases to qualify for either level.

Multiple invitations based on agent production in excess of basic qualifications are allowed for licensed agents within the same agency. Maximum of two qualifications per agency is allowed.

When a case is to be split for case count or conference qualification credit, it must be approved at the time of the submission. No end-of-year splitting will be allowed.

All Companion Life Group Dental, Vision, Critical Illness, Group LTD, Group STD, Group Life and all other ancillary products will receive 100% production credit and 25% production, toward a maximum credit of $150,000 for all GAP and Stop Loss products.

Attendance at the conference is dependent on the producer being currently appointed with Companion Life at the time of the conference to sell the lines of business for which credit was applied during the conference qualification period. Only licensed producers are eligible. Only the named producer receiving commissions will receive credit for a specific case.

Leaders Conference invitation is not transferable without prior written consent from Companion Life and is subject to all qualifications rules.

SOME LIMITATIONS APPLY