

Ancillary Schedule of Commissions

Effective 8/1/2017

2-50 Employee Lives

	Dental	Vision	Life and AD&D	STD	LTD
First Year	10%	10%	15%	15%	15%
Renewal	10%	10%	15%	15%	15%

51+ Employee Lives

Premium	Dental	Vision	Life and AD&D	STD	LTD
\$0 - \$10,000	10%	10%	15%	10%	15%
\$10,001 - \$15,000	7.5%	7.5%	10%	7.5%	15%
\$15,001 - \$20,000	7.5%	7.5%	10%	7.5%	12.5%
\$20,001 - \$25,000	5%	5%	7.5%	5%	12.5%
\$25,001 - \$50,000	5%	5%	7.5%	5%	10%
\$50,001 - \$100,000	2.5%	2.5%	5%	2.5%	10%
\$100,001+	1%	1%	2.5%	1%	5%

This material is intended for brokers only. To be eligible to receive commissions (1) a broker must execute the Nippon Life Insurance Company of America Broker Compensation Agreement; (2) the Broker Compensation Agreement must be in force; and (3) the broker must meet all eligibility conditions and be in compliance with and satisfy all other requirements described within the Broker Compensation Agreement. Brokers should reference their Producer Compensation Statement for their applicable commission schedule.

At all times, all terms, limitations and conditions of the Broker Compensation Agreement shall govern.