Small Business Group



HEALTH NET'S PEAK SEASON INCENTIVE PROGRAM CAN GIVE YOUR BUSINESS A BOOST

Another Reason to Look to Health Net for Solutions that Meet Your Clients' Needs this Peak Season!

Health Net's Peak Season Incentive Program gives you a lot to look forward to for September 2022 through January 2023 new business effective dates.

When you offer Health Net plans, you can be sure your clients are getting the coverage they need at the price they can afford. And, you can know you're getting the best combo of value and quality for your clients – and your business.

Program Details:

- For new sales with <u>September 2022 effective dates</u>, we are offering a special commission rate of 6% for the life of the case, for groups with just 6 or more subscribers enrolled.
- For new sales with <u>October 2022 through January</u> <u>2023 effective dates</u>, we are offering a special commission rate of 6% for the life of the case, for groups with 9 or more subscribers enrolled.

For details and program guidelines, contact your Account Executive.



- Incentive program applies to business sold directly through Health Net only; excludes Covered California Small Business and CalChoice.
- Sales through General Agents qualify for Peak Season Incentive Programs.
- All New Health Net medical plan sales qualify for participation in the Existing New Member Incentive Program.
- Health Net reserves the right to change or terminate this program.

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