

Non-Standard Commission Agreement

Metropolitan Life Insurance Company



Need to know: Producer and Payee must be licensed and appointed in situs state. For any questions, please contact: <u>CLR_Institutional@metlife.com</u>

SECTION 1: Customer and Commission Information

This agreement between Metropolitan Life Insurance Company, Metropolitan Tower Life Insurance Company *(collectively, "MetLife")* and the undersigned producer *("Producer")* is effective for first and subsequent year commissions, if applicable, for the customer indicated in the following table:

Customer Name

Customer Number		Situs State of Customer*								
Transaction Type New Business Arrangement Change Broker Change Added Coverage Services Fees General Agent Third Party Administrator – Admin Fee										
Division/ Experience Number		Line of Coverage	Commission Arrangement	Effective Date (Typically 1st of month)	% Split Commission (Required field)					

* For Worksite Whole Life, please input the customer's state of sale

SECTION 2: Disclosure

1. <u>Commissions</u>. Producer will receive commissions from MetLife for each coverage sold in the month after premium is received by MetLife. Monthly payments will be determined by applying the attached schedule to the actual premium received per line of sold coverage within the policy year, and subtracting the commissions already paid during the policy year. Commissions will be paid so long as: (a) Producer is adequately and appropriately licensed by the applicable State Insurance Department for the MetLife Products in which it sells and or services (*including completing any courses required for such licensures*) and appointed by MetLife to sell the insurance provided by the policy; (b) Producer services the business; (c) MetLife recognizes Producer as the agent/broker of record; (d) any commission advances or overpayments have been properly recovered by MetLife; (e) the policy remains in force; and (f) this Agreement is in effect.

2. <u>Risk Acceptance</u>. It is understood and agreed that MetLife retains the exclusive right to (a) bind or commit MetLife on any risk in any matters; (b) decline any application for insurance submitted by the Producer; (c) discontinue any form of policy in any or all jurisdictions in which MetLife does business; and (d) resume the use of any policy at any time.

3. <u>Overpayments</u>. It is agreed that any overpayment of commissions which may occur due to clerical error; cancellation of coverage; refund of premium; payment of any advance if applicable; change of agent/broker of record by the policyholder or MetLife; or any other reason, will be returned to MetLife by the Producer. It is further agreed that MetLife is authorized to recover any overpayments from the current or future commission owed the Producer by MetLife or its affiliates. Producer agrees to reimburse MetLife for expenses, including costs and attorneys' fees, associated with the collection of outstanding debts due MetLife from Producer.

4. <u>Independent Contractor</u>. Producer acknowledges and agrees that it is an independent contractor and not an employee of MetLife. By accepting any payment of commissions, Broker attests that it is an independent contractor (*as such term is defined in Treasury Regulation Section 1.409A-1(f)(2)*) with respect to MetLife, and acknowledges that it is solely responsible for payment of all taxes related to any payment of commissions. Broker also releases (*to the extent permitted by law*) MetLife from any and all responsibility for payment of any and all taxes related to any payment of any and all taxes related to any payment of any and all taxes related to any payment of commissions, including, if applicable, any interest or penalties that may be imposed under statutes, regulations, orders, or rulings governing the taxation of deferred compensation, including but not limited to Section 409A of the Internal Revenue Code.

5. <u>Notices. Disclosure</u>. If Producer receives notice of the commencement of any legal, regulatory or administrative proceedings involving MetLife or Producer, or if it receives any communication from any Insurance Department or other administrative agency or any other person identifying a complaint registered against MetLife or Producer, Producer shall, following receipt of such notice, immediately notify MetLife of the proceeding or complaint, and promptly forward any correspondence or necessary files. Producer shall disclose to each of its clients all compensation including, without limitation, commissions, service fees, and supplemental compensation that MetLife pays to Producer or any of Producer's affiliates with respect to the MetLife Products purchased by Producer's client. Producer shall provide to a client or prospective client MetLife's Compensation Notice provided in any MetLife bid proposal for such client. MetLife reserves the right to change the form of the Compensation Notice. MetLife reserves the right to disclose to its customers or potential customers the details regarding compensation it may pay to Producer and to Producer's compensation notice provided in any MetLife's compensation it may pay to Producer's affiliates under this or any other agreement. Producer shall provide to customer or prospective customer. MetLife reserves the right to disclose to its customers or potential customers the details regarding compensation it may pay to Producer.

6. <u>Customer Information</u>. Producer agrees to treat all information about individuals who enroll, apply for or purchase MetLife's products or services that Producer may have or may obtain in connection with its obligations under the Contract (*"Customer Information"*) as confidential. Customer Information may include, but is not limited to, an individual's name, address, social security number, and any financial or health information relating to the individual. Producer may use Customer Information only for the purpose of fulfilling its obligations under the Contract and Producer may not disclose Customer Information to anyone other than the individual to whom the information relates, except as required for Producer to fulfill its obligations under the Contract or as otherwise directed by MetLife, or except as expressly required by law. Producer must also ensure that Customer Information is kept in a secured manner.

7. Protected Health Information. 7.1. In order to further protect the confidentiality of any PHI disclosed to or used by Producer pursuant to the Contract and to satisfy requirements of HIPAA, MetLife and Producer agree to the following with respect to any PHI received or created by Producer in providing services pursuant to the Contract, including PHI received or created prior to the effective date of the Contract ("MetLife PHI"): (a) the obligations regarding MetLife PHI contained in this Agreement shall be in addition to any other obligations contained in the Contract; (c) Producer shall use appropriate safeguards to prevent use or disclose MetLife PHI except to provide services pursuant to the Contract; (c) Producer shall use appropriate safeguards to prevent use or disclosure of MetLife PHI; (d) MetLife and Producer represent and warrant that their security procedures are adequate to protect and maintain the confidentiality of MetLife PHI; (e) Producer shall use appropriate safeguards to whom Producer provides MetLife PHI on permitted by this Agreement of which it becomes aware; (f) Producer shall ensure that any Agents, including any sub-contractors or Producer affiliates, that Producer may use in accordance with the Contract and to whom Producer provides MetLife PHI on the security provide to provide individuals with access to, amendment of, and an accounting of disclosures of thetLife PHI, and Producer agrees to incorporate any amendments of the MetLife PHI available to the Secretary of the United States Department of Health and Human Services at his/her requested to MetLife PHI available to the Secretary of the United States Department of Health and Human Services at his/her requestes to extend the protections of this Agreement to the MetLife PHI will be solely for the purposes that make return or destruction infeasible; (l) Producer agrees that upon termination of the Contract and for as long as Producer has MetLife PHI, and further agrees that any further use or disclosure of disclosure of the MetLif

technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of any electronic MetLife PHI that Producer creates, receives, maintains, or transmits on behalf of MetLife; (2) ensure that any agent of Producer, including any subcontractor or Producer affiliate to whom Producer provides electronic MetLife PHI, agrees to implement reasonable and appropriate safeguards to protect electronic MetLife PH; and (3) report to MetLife any security incident related to electronic MetLife PHI of which Producer becomes aware. **7.2.** Producer agrees and acknowledges that it is directly subject to HIPAA, as amended by the HITECH Act, including its provisions relating to security and privacy of PHI as well as its enforcement and penalty provisions. Producer agrees that it will: (a) comply with all applicable security and privacy provisions of HIPAA as amended by the HITECH Act and as it may be amended from time to time; (b) not act in any way to interfere with or hinder MetLife's ability to comply with HIPAA as amended by the HITECH Act and as it may be amended from time to time; (b) not act in any way to interfere with or hinder MetLife's ability to comply with HIPAA as amended by the HITECH Act and as it may be amended from time to time; and (c) notify MetLife within five (b) business days after discovering a "breach" as that term is defined in Section 13400 of the HITECH Act at the following e-mail address: securitybreach@metIife.com **7.3.** In the event Producer learns of a pattern of activity or practice of subcontractor that constitutes a material breach or violation of its obligations relating to PHI under Producer and subcontractor's agreement, with its subcontractor, if feasible, or, if termination is not feasible, report the problem to the Secretary of Department of Health and Human Services ("HHS"). **7.4.** PHI is defined as individually identifiable information that is transmitted or maintained in any medium and relates to: the past, present or future physical or mental

8. <u>Amendments</u>. MetLife reserves the right to amend this Agreement by providing Producer with thirty (30) days prior written notice of the change.

9. <u>Advertising</u>. For the sale or marketing of MetLife products, Producer shall use only sales material approved in writing by MetLife.

10. <u>Termination</u>. MetLife may terminate this Agreement at any time for any or no reason. Additionally, this Agreement shall terminate immediately if (a) Producer is no longer appointed by MetLife to sell its products; (b) Producer is not licensed by the applicable state insurance department; (c) Producer breaches any provision of this Agreement; (d) Producer commits or its agents commit fraud, embezzlement, gross negligence or other legal misconduct. The rights and obligations established under Sections 3, 5, 6, and 7, hereof, shall survive the termination of this Agreement.

SECTION 3: Signatures Producer										
First Name (Please print)	Middle Name		Last Na	ame						
SSN, Broker Code or License Number (For verification purposes only) Email Address										
Signature of Produce	Date (<i>mm/dd/yyyy</i>)									
Payee										
Individual Name/Business Entity	to Be Paid SS	SSN/Tax Payer Identification Number			Broker Code					
Commission Payment Street Add	dress Cit	City State			Zip Code					
Vice President										
Sign Here	lubs		Name							
MetLife Use Only										
Sales Rep. Name (Please print)		Email Address								

 DIRECT DEPOSIT Preferred Payment Method – for a form go to <u>https://eforms.metlife.com/wcm8/OIDAction.do?OID=14772</u>