



Small Group Important Business Updates

Improving the AFA options ahead of busy season

Starting with 9/1/25 effective and renewal dates, we've made some incremental changes to boost employer choices and member experience:

1. Adding 13 plan designs across standard, HSA and \$0 Lab/x-Ray plan types
2. Updating the OTC Health Solution® benefit. Each enrolled employee's quarterly allowance will increase to \$35 (from \$25 per member).*
3. Optimizing the admin fee credits program so more of your clients can get real savings. We're sunsetting the credit for level funded groups in a surplus position so that the dental cross sell credit can increase by \$150. Here's what your clients can receive starting 9/1/2025**:
 - \$400 per enrolled employee for all AFA new business
 - \$300 per enrolled employee for adding an Aetna dental plan

To learn more, contact your Aetna representative or click below:

[Read more on AFA Updates](#)
[Use the Admin credits flyer: AFA](#)

Aetna small group is going extra-large – Expanding segment definition

We've expanded our definition of small group products and systems to include **employers with 100 or fewer enrolled employees**. Starting with **7/1/2025 quote dates** for any effective date, you'll use Aetna Small Group product offerings, platforms, sales and support teams and processes to sell and install clients for this group size.

This applies to employers headquartered in: AZ, CO, CT, DE, FL, GA, IA, IL, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, NC, NE, NJ, OH, OK, PA, RI, SC, TN, TX, VA, WI, WV, WY.

Our Small Group operating and distribution models let us better meet the needs of your clients with up to 100 enrolled employees by delivering quicker underwriting turnaround times, reducing re-segmentation due to groups growing and shrinking, and bringing personnel consistency across groups of this size.

Learn more by reviewing [the FAQ](#) and reaching out to your small group Aetna representative.

**FOR OTC \$35: Only available for enrolled employees. \$35 allowance each quarter to use on select CVS Health® brand products. Unused allowance does not carry over to the next quarter.*

***FOR CREDITS STARTING 9/1/2025: A group can only be eligible for an administrative fee credit at their effective date based on the number of enrolled employees at the time the case is sold. This material is for informational purposes only and does not constitute a contract. The offer is provided at the sole discretion of Aetna and can be terminated at any time and without notice.*

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Aetna® is the brand name used for products and services provided by one or more of the Aetna group of companies, including Aetna Life Insurance Company and its affiliates (Aetna). Aetna® is part of the CVS Health® family of companies.

Aetna Funding AdvantageSM plans are self-insured by the employer and administered by Aetna Life Insurance Company.

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Help/contact us:

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