

VSP Commission Scale



Commissions are paid on a sliding 10% scale and based on the annual premium paid by each client. The scale renews at the top every 12 months. Contact your VSP® representative for other commission options.

Standard Sliding 10% Scale

ANNUAL PREMIUM PAID BY THE CLIENT	COMMISSION PAID TO AGENT/AGENCY
First \$5,000	10.00%
Next \$5,000	5.00%
Next \$10,000	3.56%
Next \$10,000	3.00%
Next \$20,000	2.31%
Next \$200,000	1.44%
Next \$250,000	0.73%
Exceeding \$500,000	0.35%

Example:

Agent sells a VSP plan to ABC Company. ABC Company's annual premium is \$7,500. Below is the breakdown of the earned commission:

ANNUAL PREMIUM	COMMISSION PERCENTAGE	PAID TO AGENT/AGENCY
First \$5,000 (\$5,000)	10.00%	\$500
Next \$5,000 (\$2,500)	5.00%	\$125
Total Annual Premium: \$7,500		Total Commission: \$625

Start quoting now at vsp.com, or contact your VSP Representative.