## **Discounts**

Your clients can save 5% on dental, vision, life and disability when they purchase dental and add vision, life and/or disability coverage.<sup>1</sup>

Sign up for	and save
Dental + vision	5% on dental and 5% on vision rates
Dental + life (\$25,000 minimum)	5% on dental and 5% on life rates
Dental + short-term disability (STD)	5% on dental and 5% on STD rates
Dental + long-term disability <sup>2</sup> (LTD)	5% on dental and 5% on LTD rates

<sup>1</sup> Discount only applies when new Anthem dental coverage is purchased with an additional Anthem vision, life, STD and/or LTD product. Discount also only applies to dental and vision groups with 2-50 employees and life and disability groups with 10-50 employees. The discount does not apply to voluntary life, voluntary disability, and supplemental life. Contact your representative for complete offer details. 2 If LTD is sold with STD, only the STD rate qualifies for the 5% discount.

Also, your clients can save up to 11% on dental and vision with our Medlock pricing. Discount applies when Anthem health and dental and/or vision enrollments match — member for member.\*

## Anthem's commission schedule

Small group dental <b>2-50</b>		
Dental Essential Choice PPO (employer-paid and voluntary)	10% first year, 6% thereafter	
Dental Affordable Care Act plans (stand-alone pediatric, family)	10% first year, 10% thereafter	
Small group vision <b>2-50</b>		
Full-service and material-only plans (employer-paid and voluntary)	10%	
Small group life and disability 2-50		
Life, AD&D	15%	
Short-term disability	15%	
Long-term disability	15%	
Supplemental/voluntary 10-50		
Supplemental/voluntary products	15%	

This is intended to be a summary and is subject to change. Anthem reserves the right to interpret the terms and conditions of these programs, including eligibility, calculation and payout, and may terminate this program at any time. Only a definitive agreement in writing by you and an authorized Anthem representative will be binding upon Anthem to have any liability thereafter.



Get more information about dental, vision, life and disability by visiting anthem.com/specialty.

<sup>\*</sup> Discount derived from administrative cost savings. Contact your Anthem representative for details.