Word&Brown.

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## How are cases submitted to the carrier?

### Aetna

Email Submission + Census Enrollment.

## Anthem

**Health Net** 

Carrier Submission Portal + Census Enrollment + Electronic Data Interchange (EDI).

## **Blue Shield of California**

Carrier Submission Portal + Census Enrollment.

**CaliforniaChoice** Email Submission + Application Programming Interface (API).

## Carrier Submission Portal + Census Enrollment.

Kaiser Permanente Application Interface API.

## UnitedHealthcare

Carrier Submission Portal.

## How are waivers submitted?

## Aetna

Included in the Census Enrollment.

## Anthem

Copy of completed waivers are required when necessary.

Employer is responsible for collecting all waivers. Only enough waivers to prove group is meeting participation are required for submission.

## **Blue Shield of California**

Included in the Census Enrollment.

## CaliforniaChoice

Copy of completed waivers are always required.

## **Health Net**

Included in the Census Enrollment when necessary. Employer is responsible for collecting all waivers. Only enough waivers to prove group is meeting participation are required submission.

## **Kaiser Permanente**

Waivers are not required at time of submission.

## UnitedHealthcare

Loaded into Carrier Submission Portal.

## Is a copy of the voided check required with the electronic debit form?

Aetna

No.

## Anthem

No.

## **Blue Shield of California**

No.

## CaliforniaChoice

Yes. A Bank Letter with Group Name, Routing Number and Account Number may be substituted.

## **Health Net**

No.

## **Kaiser Permanente**

No.

## UnitedHealthcare

Not required with initial submission. May be requested at the carrier's discretion.

## Does this carrier accept live checks for the first month's premium?

## Aetna

No.

## Anthem

Yes. A copy of the completed live check is required for initial Word & Brown Underwriting and Carrier review. It is the responsibility of the Broker/Employer to overnight the live check to the carrier once the group is approved including the policy number. Please mail using a trackable shipping method to Anthem Blue Cross Attn: Small Group Underwriting 21215 Burbank Blvd Ste 100 Woodland Hills CA 91367.

## **Blue Shield of California**

Yes. Unable to load group into Submission Portal if group uses a live check. Group installation will be subject to additional processing time. A copy of the completed live check is required for initial Word & Brown Underwriting and Carrier review. It is the responsibility of the Broker/Employer to overnight the live check to the carrier once the group is approved including the policy number. Please mail using a trackable shipping method to Blue Shield of California Attn: Small Group New Business 3021 Reynolds Ranch Pkwy Lodi, CA 95240.

## CaliforniaChoice

Yes. A copy of the completed live check is required for initial Word & Brown Underwriting and Carrier review. It is the responsibility of the Broker/Employer to overnight the live check to the carrier once the group is approved including the policy number. Please mail using a trackable shipping method to California Choice Attn: Small Group Underwriting 721 S Parker Rd Ste 140 Orange, CA 92868.

## **Health Net**

No.

## **Kaiser Permanente**

Yes. A copy of the completed live check is required for initial Word & Brown Underwriting and Carrier review. It is the responsibility of the Broker/Employer to overnight the live check to the carrier once the group is approved including the policy number. Please mail using a trackable shipping method to Kaiser Foundation Health Plan Inc PO Box 741562 Los Angeles, CA 90074.

#### UnitedHealthcare

Not allowed for Micro Groups (3 or fewer eligible). Allowed for groups of 4 or more eligible. A copy of the completed live check is required for initial Word & Brown Underwriting and Carrier review. It is the responsibility of the Broker/Employer to overnight the live check to the carrier once the group is approved including the policy number. Please mail using a trackable shipping method to UnitedHealthcare of California Wells Fargo Bank E2001-049 Lockbox 843118 3440 Flair Drive El Monte, CA 91731.

## Does this carrier check the California Secretary of State website to confirm corporations, LLCs and LPs are active and in good standing with the state?

## Aetna

Yes.

## Anthem

Yes.

## **Blue Shield of California**

Yes.

## CaliforniaChoice

At their discretion.

## **Health Net**

At their discretion.

## **Kaiser Permanente**

Yes.

## UnitedHealthcare

Yes.

## What does this carrier accept to prove eligibility for new hires of established groups with a filed DE 9C?

#### Aetna

2 weeks of most current payroll

### Anthem

Letter of Explanation signed by owner on company letterhead listing employee name, date of hire, hours worked and wage.

Will require 4 weeks of most current payroll if the date of hire suggests 4 weeks of payroll is available.

## **Blue Shield of California**

Fully completed W-4 form for the current year. Date of hire must support the new hire status.

Will require 4 weeks of most current payroll if the date of hire suggests 4 weeks of payroll is available.

## CaliforniaChoice

4 weeks of the most current payroll.

### **Health Net**

2 weeks of the most current payroll.

### **Kaiser Permanente**

No payroll requirements. Payroll attestation form is only required for groups with Non-emancipated minors enrolling and only the Non-emancipated minor should be listed on the form.

### UnitedHealthcare

2 weeks of the most current payroll. Company-wide payroll will be required for groups with 2 or more new hires.

## Is Large Group to Small Group considered new business?

## Aetna

No.

## Anthem

Yes. There are no General Agency restrictions. The General Agency submitting the segment transfer will be tied to the new policy.

Large Group policy must be terminated before the Small Group policy goes into effect.

## **Blue Shield of California**

No.

## CaliforniaChoice

N/A. CaliforniaChoice does not offer a Large Group product

### **Health Net**

No.

### **Kaiser Permanente**

No.

## UnitedHealthcare

Yes. The General Agency in the Large Group segment will transfer over. Same General Agency must be in place for the life of the case. If there is no General Agency currently attached to the existing Large Group, then a GA can be added to the group during the segment transfer process.

Large Group policy must be terminated in order for UnitedHealthcare to approve.

For groups that do not qualify for a No DE 9C/ Quarterly Wage Report Promotion/Guideline: Is the	Does this carrier require 51% of eligible employees to reside in California?
Wage & Tax Report required for each state with eligible employees?	<b>Aetna</b> Yes.
<b>Aetna</b> Yes.	Anthem
Anthem	Please reach out to your W&B sales representative. Blue Shield of California
Yes.	Yes. Do not include owners in the count.
Blue Shield of California No. Company-wide payroll journal report may be required.	<b>CaliforniaChoice</b> Yes.
<b>CaliforniaChoice</b> Yes.	Health Net
Health Net	Yes. Kaiser Permanente
Yes. Kaiser Permanente	No, however, only 49% maximum out of state enrollment is allowed.
Wage & Tax Reports are not required at submission	UnitedHealthcare
UnitedHealthcare	No. At least one CA employee must enroll.

Yes.

# What does this carrier accept to prove eligibility for owners not on payroll?

Please note: Owner(s) name(s) must be on all eligibility documents listed as acceptable.

## Aetna

Fictitious business name filing for all business types.

Filed Certificate of Organization for LLCs or LLPs.

Filed Business License for sole proprietors, partnerships, or LLPs.

Statement of Information, Articles of Incorporation, or Statement by Domestic Stock including name of owners for corporations.

## Anthem

Anthem Eligibility Statement for each owner and:

- Fictitious Business Name filing
- Current CA Business License or
- Schedule C for Sole Proprietors

Partnership Agreement and Federal Tax ID appointment letter for Partnerships or LLPs.

Statement of Information, for corporations and LLCs. Articles of Incorporation with stamped meeting minutes listing the names of the officers may be considered for corporations.

## **Blue Shield of California**

Blue Shield Owner Eligibility Statement for each Owner and:

- Fictitious Business Name filing
- Current CA Business License or
- Schedule C for Sole Proprietors

Partnership Agreement or Partnerships or LLPs.

Statement of Information for Corporations and LLCs or Operating Agreement for LLCs.

## CaliforniaChoice

Owner/Partner Statement for each owner and if less than 5 medically enrolled or majority owners enrolled:

Fictitious Business Name filing or Current Business License for Sole Proprietors.

Partnership Agreement, Statement of Partnership Authority or Certificate of Limited Partnership for Partnerships or LLPs. Statement of Information for Corporations or LLCs.

## **Health Net**

Fictitious Business Name filing or Current Business License for Sole Proprietors.

Fictitious Business License, Partnership Agreement (at Health Net's discretion to accept), Statement of Partnership Authority or Certificate of Limited Partnership for Partnerships or LLPs.

Statement of Information for Corporations or LLCs or Articles of Organization including the Operating Agreement for LLCs.

## **Kaiser Permanente**

No owner eligibility requirements.

## UnitedHealthcare

If in business for less than 1 year: Business License. If in business for more than 1 year: IRS Schedule C Form 1040 is required for Sole Proprietors. A Schedule E will be required if the Sole Proprietorship is in the business of renting commercial property.

If in business for less than 1 year: A Partnership Agreement for Partnerships or LLPs. If in business for more than 1 year: Schedule K-1 Form 1065. Partnership Agreement and copy of the filing extension is acceptable if current year has not yet been filed.

If in business for less than 1 year: Articles of Incorporation for Corporations. If in business for more than 1 year: IRS Schedule K-1 Form 1120s (S Corp). Form 1120 Pages 1 and 2 and IRS 1120 Schedule G and IRS Form 1125-E (C Corp). If the IRS form does not include all owners, a letter from the owners' lawyer or CPA identifying all owners and their percentage of ownership is acceptable.

If in business for less than 1 year: LLC Agreement for LLCs. If in business for more than 1 year: Schedule K-1 or Schedule C.

Additionally: Churches must file IRS Form 941 or 940 and Farms must file IRS Schedule F Form 1040.

Is a prior carrier bill required at submission?	Is Workers' Compensation requested on the employer application?
Aetna	
No.	Aetna
Anthem	Not requested on the employer application.
No.	Anthem
Blue Shield of California	Not requested on the employer application.
No.	Blue Shield of California
CaliforniaChoice	Yes. Only confirmation all employees are covered by Workers' Compensation to the extent required by law is requested.
No.	CaliforniaChoice
Health Net	Yes. Only Workers' Compensation carrier name is requested.
No.	
Kaiser Permanente	Health Net
No.	Yes. Workers' Compensation carrier name and number of employees not on Workers' Compensation is requested. Further information may be requested upon review.
UnitedHealthcare	
No.	Kaiser Permanente
	Yes. Workers' Compensation carrier name and policy number are requested on the employer application.
	UnitedHealthcare
	Yes. Workers' Compensation carrier name and names of

Yes. Workers' Compensation carrier name and names of owners/partners not covered by Worker's Compensation is requested.



## Does this carrier require a General Agency Relationship (GAR) to be set in place prior to submitting the case to the carrier?

#### Aetna

No.

### Anthem

Yes. A GAR between the broker and Word & Brown General Agency must be established prior to submitting their first case together to Anthem. Please reach out to your Word & Brown sales representative to establish this.

### **Blue Shield of California**

No.

### CaliforniaChoice

No.

### Health Net

No.

## **Kaiser Permanente**

No.

## UnitedHealthcare

No.

## Can the principal executive office be out-of-state?

## Aetna

Yes, with an explanation on the out-of-state address. Group must also have a California address on the appropriate state filing documents.

Owner/Officer signing the Employer Application must be a California resident for tax purposes.

### Anthem

Yes, with an explanation on the out-of-state address.

Group must be located in California and have a California address on the appropriate state filing documents.

## **Blue Shield of California**

No. Group must have their Principal Executive Office in California appearing on the appropriate state filing documents.

If Principal Executive Office is not in California but the business is headquartered in California with a California address listed on the SOI please reach out to your W&B Sales Representative.

### CaliforniaChoice

No. Group must have their Principal Executive Office in California appearing on the appropriate state filing documents.

### **Health Net**

Yes, with an explanation on the out-of-state address.

Group must be located in California.

### **Kaiser Permanente**

Yes with an explanation on the out-of-state address.

Group must be located in California and have a California address listed on the appropriate state filing documents. If no California address on state filing, California address on FBN or Business License is acceptable.

### UnitedHealthcare

Yes, with an explanation on the out-of-state address.

Group must be located in California and have a California address listed on the appropriate state filing documents.

## Is an Individual Taxpayer Identification Number (ITIN) acceptable if an employee does not have a Social Security Number (SSN)?

### Aetna

Yes. Aetna will also require a copy of the Consular ID Card. Please note: ITIN/SSNs are not required for dependent spouse/ children.

## Anthem

Yes. Please note: ITIN/SSN's are not required for dependent spouse/children but Social Security Number Exception Request Form will be required.

## **Blue Shield of California**

Yes. Please note: ITIN/SSNs are not required for dependent spouse/children.

## CaliforniaChoice

Yes. Please note: ITIN/SSNs are not required for dependent spouse/children.

## **Health Net**

Yes. Please note: ITIN/SSNs are not required for dependent spouse/children.

### **Kaiser Permanente**

Yes. Please note: ITIN/SSNs are not required for dependent spouse/children.

### UnitedHealthcare

Yes. Will also require the SSN Attestation Form explaining employee has ITIN. Please note: ITIN/SSNs are not required for dependent spouse/children but form will still be required.

## Is a private household an eligible industry?

## Aetna

Exception to review is required by the carrier first.

Group must have its own Federal Tax ID number.

The owner is never considered an eligible employee of their own household.

## Anthem

Yes. Group must have its own Federal Tax ID number. The owner is never considered an eligible employee of their own household

### **Blue Shield of California**

No.

### CaliforniaChoice

Yes. Group must have its own Federal Tax ID number. The owner is never considered an eligible employee of their own household.

### **Health Net**

No.

### **Kaiser Permanente**

No.

### UnitedHealthcare

No.

## For groups that do not qualify for a No DE 9C/ Quarterly Wage Report Promotion/Guideline: Are handwritten DE 9C/Quarterly Wage Reports acceptable?

#### Aetna

Yes.

### Anthem

No.

**Blue Shield of California** 

No.

## CaliforniaChoice

No.

## **Health Net**

Yes, but all employer information must be pre-populated.

## **Kaiser Permanente**

DE 9C/Quarterly Wage Reports are not required at submission.

## UnitedHealthcare

Yes.

## Are Union employees eligible and what are the Union group size requirements?

## Aetna

No. The total size of the group (union and non-union) cannot be more than 100 full-time equivalents (FTE).

## Anthem

Only if the Collective Bargaining Agreement confirms the group must offer coverage to their union employees. A copy of the agreement is required. If Union are eligible, the total size of the group (union and non-union) cannot be more than 100 employees. If Union are not eligible only the Non-Union employees will count toward the total group size and cannot be more than 100 employees.

## **Blue Shield of California**

No. The total size of the group (union and non-union) cannot be more than 100 employees.

## CaliforniaChoice

Only if the Union Contract states that Union members can seek coverage outside of the Union benefits. A copy of the contract is required. The total size of the group (union and non-union) cannot be more than 100 employees.

## **Health Net**

Yes. The total size of the group (union and non-union) cannot be more than 100 employees.

## **Kaiser Permanente**

Only if the Collective Bargaining Agreement confirms the group must offer coverage to their union employees. If Union are eligible, the total size of the group (union and non-union) cannot be more than 100 Full Time and Full Time Equivalent. If Union are not eligible only the Non-Union employees will count toward the total group size and cannot be more than 100 Full Time and Full Time Equivalent.

## UnitedHealthcare

No. The total size of the group (union and non-union) cannot be more than 100 employees.

## Can court-ordered dependents enroll without the employee being enrolled?

### Aetna

No. The employee is required to enroll with the court-ordered dependent.

## Anthem

No. The employee is required to enroll with the court-ordered dependent.

## **Blue Shield of California**

Yes. Court documents may be requested.

## CaliforniaChoice

No. The employee is required to enroll with the court-ordered dependent.

### **Health Net**

No. The employee is required to enroll with the court-ordered dependent.

## **Kaiser Permanente**

No. The employee is required to enroll with the court-ordered dependent.

### UnitedHealthcare

No. The employee is required to enroll with the court-ordered dependent.

## Are commission-only employees eligible?

## Aetna

Yes. As long as they are W-2 and earning full-time wages. A copy of the Employment Contract will be required.

### Anthem

Yes. As long as they are W-2 and earning full-time wages.

## **Blue Shield of California**

No.

## CaliforniaChoice

No.

## **Health Net**

Yes. As long as they are W-2 and earning full-time wages.

### **Kaiser Permanente**

Yes. As long as they are W-2 and earning full-time wages.

### UnitedHealthcare

Yes. A completed Commissioned Employees form must be completed and a year-to-date payroll ledger showing earnings for the commissioned employees must be submitted.

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## Is a 15th of the month effective date allowed?

### Aetna

Yes, with no limitations.

## Anthem

Yes, with no limitations.

## **Blue Shield of California**

No.

## CaliforniaChoice

No.

## **Health Net**

Yes, but must be coming off of a 15th of the month effective date with mid-month billing cycle with current carrier. Proof of this is required.

Groups will be given a 12  $\frac{1}{2}$  month cycle and therefore will change to a 1st of the month effective date at renewal.

First month of coverage will be pro-rated 53% of total monthly premium as Health Net bills on a 30 day cycle. First binder check received should cover 6 weeks of premium.

## Kaiser Permanente

No.

## UnitedHealthcare

Yes. Must be offering PPO only.

## **Does 100% employer contribution require 100% participation?**

## Aetna

Yes, minus valid waivers.

Suggestion for invalid waivers: Drop employer contribution to 99%

## Anthem

No. Valid or invalid waivers are allowed as long as group meets participation.

## **Blue Shield of California**

Yes, minus valid waivers.

Suggestion for invalid waivers: Drop employer contribution to 99%.

## CaliforniaChoice

No. Valid or invalid waivers are allowed as long as group meets participation.

## **Health Net**

No. Valid or invalid waivers are allowed as long as group meets participation.

## **Kaiser Permanente**

No. Valid or invalid waivers are allowed as long as group meets participation.

## UnitedHealthcare

No. Valid or invalid waivers are allowed as long as group meets participation.

## Groups offering coverage to part-time employees: Do part-time employees working a minimum of 20 hours per week have to be on payroll for 50% of the prior calendar quarter to be eligible?

#### Aetna

Yes. No exceptions.

### Anthem

No. Newly-hired part-time employees are eligible for coverage.

### **Blue Shield of California**

Yes. No exceptions.

## CaliforniaChoice

No. Newly-hired part-time employees are eligible for coverage.

## **Health Net**

No. Newly-hired part-time employees are eligible for coverage.

#### **Kaiser Permanente**

No. Newly-hired part-time employees are eligible for coverage.

#### **UnitedHealthcare**

Yes. No exceptions.

## Are Hawaii employees considered eligible?

Aetna
No.
Anthem
No.
Blue Shield of California
No.
CaliforniaChoice
No.
Health Net
No.
Kaiser Permanente
Yes. Hawaii employees would have to enroll in the PPO network, which is separate from the Kaiser Permanente HMO network.

### **UnitedHealthcare**

Yes. Hawaii employees must be quoted by UnitedHealthcare with employer ZIP code as the Hawaii resident's ZIP code for rating purposes.

There is only 1 Hawaii plan available for Hawaii employees to enroll in: Hawaii Options PPO AGRN 417.

Groups with Hawaii employees are not eligible for the Carrier Submission Portal SAMx and are subject to additional processing times.



## Are employees in Puerto Rico, U.S. Virgin Islands, and Guam eligible?

## Aetna

No. Aetna's networks do not cover the United States territories. These employees would not be eligible.

### Anthem

Yes. Employees located in the United States territories are eligible for PPO coverage with the exception of Guam.

### **Blue Shield of California**

Yes. Employees located in the United States territories are eligible for PPO coverage.

#### CaliforniaChoice

Yes. Employees located in the United States territories are eligible through Anthem PPO only.

#### **Health Net**

No. Health Net's networks do not cover the United States territories. These employees would not be eligible.

### **Kaiser Permanente**

No. Kaiser Permanente's networks do not cover the United States territories. These employees would not be eligible.

### UnitedHealthcare

No. UnitedHealthcare's networks do not cover the United States territories. These employees would not be eligible.