

CALIFORNIA DENTAL PARTICIPATION GUIDE

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Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • 1 eligible employee: Not available • 2 eligible employees: <ul style="list-style-type: none"> » Non-Voluntary dental allowed, but conditional. If the groups industry is ineligible, then dental would only be allowed if it is sold with medical • 3 to 100 eligible employees: <ul style="list-style-type: none"> » Non-Voluntary dental plans are available with or without medical » Standalone available » Standalone dental has ineligible industries • Spousal waivers are the only waivers considered valid 	<ul style="list-style-type: none"> • 1 eligible employee: Not available • 2 to 100 eligible employees: <ul style="list-style-type: none"> » Available with or without medical » Standalone available » Standalone dental has ineligible industries <u>Waivers:</u> <ul style="list-style-type: none"> • Waivers are required • Spousal waivers are the only waivers considered valid
Participation	
<ul style="list-style-type: none"> • 2-50 with medical or standalone (rounded down) <ul style="list-style-type: none"> » 2-3: 100% excluding valid waivers with a minimum of 2 enrolled employees » 4-50 non-contributory: 100% excluding valid waivers » 4-50 contributory: 75% excluding valid waivers. Minimum of 2 and 50% of total eligible employees must enroll • 51-100 with medical or standalone <ul style="list-style-type: none"> » 51 to 100 non-contributory: 100% excluding valid waivers » 51 to 100 contributory: 30% excluding valid waivers 	<ul style="list-style-type: none"> • 2 to 100 eligible employees with medical or standalone: Minimum 30% excluding valid waivers and a minimum of 2 enrolled
Dual Option	
<ul style="list-style-type: none"> • Voluntary and Non-Voluntary plans cannot be sold together • Dual Option DHMO/DPP0: Both the DHMO and DPP0 plans must include ortho or exclude ortho or the DHMO can include ortho while the PPO excludes ortho • Dual Option DPP0/DPP0: Requires prior carrier approval. Only available to 51+ eligible employees with Aetna medical. Dental plans must cover the same service categories (preventative, basic, major, ortho), plan benefits must have a minimum of 10% differential for basic and major services 	
Ortho	
<ul style="list-style-type: none"> • 2-9 eligible: Minimum 2 enrolled and meet above participation requirements • 10-100 eligible: Minimum 5 enrolled and meet above participation requirements 	

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Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • No employer contribution requirement for Dental as long as participation is met, using employer sponsored rates. • Available for 2-100 employees, a minimum of 2 employees must enroll • Effective 1/1/2023: Unlimited PPO Plans require 10+ eligible and a minimum of 25% participation Dual Option Dental: <ul style="list-style-type: none"> • Dental PPO/Dental Net or 2 PPO Dental Plans 	<ul style="list-style-type: none"> • Available for groups of 5-100 eligible employees, a minimum of 2 employees must enroll and meet participation guidelines
Participation	
<ul style="list-style-type: none"> • Effective 1/1/2023: Unlimited PPO Plans require 10+ eligible and a minimum of 25% participation • 25% participation for groups with 2-100 eligible with a minimum of 2 enrolled 	<ul style="list-style-type: none"> • Requires a minimum of 5 eligible and minimum of 2 enrolling
Dual Option	
<ul style="list-style-type: none"> • Requires a minimum of 5 eligible, 2 enrolled in each plan and meet participation guidelines • Dual Option plans with Ortho require a minimum of 10 eligible and 5 enrolled in each plan • When offering dual option, the two plans must have at least a 10% differential of the employee-only tier premium 	<ul style="list-style-type: none"> • Requires minimum of 10 eligible and 5 enrolled in each plan • When offering dual option, the two plans must have at least a 10% differential of the employee-only tier premium
Ortho	
<ul style="list-style-type: none"> • Requires 5+ Enrolling: DPPO plans are rated as Adult and Child Ortho or plans with Child Ortho only. Adult Ortho only is not available 	

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Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> Contributory plans require a minimum of one employee 	<ul style="list-style-type: none"> At least one must enroll
Participation	
<ul style="list-style-type: none"> At least 65% of all eligible employees must enroll in the Blue Shield plan(s) Relaxed Requirements: At least 25% of the total number of eligible employees must enroll in the Blue Shield plan(s) and no fewer than five 	<ul style="list-style-type: none"> No participation requirements PLEASE NOTE: Waivers are required for voluntary
Ortho	
<p>Please Note: Blue Shield dental plans may not be offered alongside another carrier's dental plans. Any two dental plan options may be selected under the dual option provision</p> <ul style="list-style-type: none"> As a dual plan offering, any two dental plan options may be selected. Combined participation between the two offered dental plans must meet minimum requirements. Enrollment in both options is not required for a dual plan offering The following combination of three dental plans may be selected: <ul style="list-style-type: none"> Any two DHMO plans with any one DPPO plan Any three DHMO plans The following additional combination of three dental plans may be selected only when purchased with Blue Shield of California small business medical coverage: <ul style="list-style-type: none"> Any two DPPO plans with any one DHMO plan 2 DPPOs with 1 DHMO is now available for standalone specialty groups as well as when purchased with medical. The DPPO plans must have the same Ortho benefit Blue Shield's dental plans that have ortho include both Child and Adult Ortho. You can offer our plans for groups from 1-100. We do not have plans that are Adult only, our plans that have ortho for all ages. 	

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Employer Sponsored	Voluntary
Eligibility	
Only available with Medical	
<ul style="list-style-type: none"> • Employer must contribute at least 50% of the total cost for the lowest cost employee dental plan in the employee's ZIP Code, if offered • If employer contribution is 100%, employees cannot waive due to cost or individual coverage. Additionally, 70% of eligible employees must enroll including those with other group dental coverage 	<ul style="list-style-type: none"> • Employer is not permitted to contribute towards Voluntary Dental



Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • Requires minimum 2 enrolled 	<ul style="list-style-type: none"> • Ameritas: Requires minimum 10 eligible and 5 enrolled • Anthem Blue Cross: Requires minimum 5 eligible and 2 enrolled • Delta Dental: Requires minimum 10 eligible and 5 enrolled • MetLife: 2-9 eligible requires 2 enrolled; 10+ eligible requires 5 enrolled
Participation	
<ul style="list-style-type: none"> • 70% Participation 	<ul style="list-style-type: none"> • N/A
Ortho	
<ul style="list-style-type: none"> • Ameritas: 5+ eligible and 2 enrolled on PPO • Anthem Blue Cross: 10+ eligible and 2 enrolled on PPO • Delta Dental: 10+ eligible and 10 enrolled on PPO • MetLife: 10+ eligible and 5+ enrolled on PPO 	<ul style="list-style-type: none"> • Ameritas: 5+ eligible and 5 enrolled on PPO • Delta Dental: 25+ eligible and 5 enrolled on PPO • MetLife: 10+ eligible and 5+ enrolled on PPO

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Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • 2-99 eligible employees • Deluxe 100 plan is not available for groups of 2-4 eligible 	<ul style="list-style-type: none"> • 2-99 eligible employees • Deluxe 100 plan is not available for groups of 2-4 eligible
Participation	
<p>PPO:</p> <ul style="list-style-type: none"> • 50-74% employer contribution: The greater of 50% or 5 must enroll (2 for groups of 2-4 eligible) • 75-99%: The greater of 75% or five must enroll (2 for groups of 2-4 eligible) • 100% contribution: 100% participation requires 100% participation. No waivers allowed <p>DeltaCare USA:</p> <ul style="list-style-type: none"> • 0-99% contribution: A minimum of 2 eligible employees must enroll 	<p>PPO:</p> <ul style="list-style-type: none"> • 0-49% employer contribution: A minimum of 5 eligible must enroll (2 for groups with 2-4 eligible) <p>DeltaCare USA:</p> <ul style="list-style-type: none"> • 0-99%: A minimum of two eligible employees must enroll
Dual Choice	
<p>Not available in combination with another carrier. Rate tier selection must be the same for both plans</p> <p>PPO and DeltaCare USA:</p> <ul style="list-style-type: none"> • Minimum of 2 enrolled in each plan • When enrolling less than 5 in PPO, use 2-4 rates • Minimum of 5 primary enrollees in PPO for Orthodontic Coverage • Employer contribution percentage must be identical for both plans • 0-49% contribution: Minimum 5 enrolled <p>PPO and Core/Buy-Up:</p> <ul style="list-style-type: none"> • 0-49% contribution is not applicable with this option • 50-74% contribution: The greater of 50% of eligible employees or five • 75-99% contribution: The greater of 75% of eligible employees or five • 100% contribution requires 100% participation. No waivers allowed 	
Ortho	
<p><u>Deluxe plan</u></p> <ul style="list-style-type: none"> • Orthodontics options are not available for group sizes of 2-4 • Adult orthodontics are not available to employer-paid groups of 5-24 and voluntary groups of 5-49 <p><u>Advantage plan</u></p> <ul style="list-style-type: none"> • Orthodontics options are not available for group sizes of 2-4 <p><u>Core Plan</u></p> <ul style="list-style-type: none"> • Orthodontics options are not available 	

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Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • Non-contributory (100% employer paid): No waivers allowed • Contributory: Minimum 2 enrolled 	<ul style="list-style-type: none"> • Minimum 4 enrolled
Participation	
<ul style="list-style-type: none"> • Non-contributory (100% employer paid): 100% participation • Contributory: 40% 	<ul style="list-style-type: none"> • 30% participation
Ortho	
<p>Group size: 2-24 lives</p> <p>Rates for dental are impacted by the overall participation of the group. Quoting default is 75% participation if employer is offering 50% or more employer contribution or 50% participation if group has no prior coverage. Possible rate impact if participation drops below 65%</p> <p>Guardian offers adult and/or child ortho to groups 10+. Participation requirement is minimum 40% or 5 enrolled. Guardian can offer down to 5 lives which requires 100% participation</p>	

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Employer Sponsored	Voluntary
Eligibility	
DHMO: <ul style="list-style-type: none"> A minimum employer contribution of 50% of the employee premium is required for employer paid rates A minimum of 2 active subscribers is required DPPO: <ul style="list-style-type: none"> A minimum employer contribution of 50% of the employee premium is required for employer paid rates A minimum of 2 active subscribers is required 	DHMO: <ul style="list-style-type: none"> Voluntary rates apply to those cases with less than 50% participation and/or less than 50% contribution A minimum of 2 active subscribers is required DPPO: <ul style="list-style-type: none"> Voluntary rates apply to those cases with less than 50% participation and/or less than 50% contribution A minimum of 2 active subscribers is required
Participation	
DHMO: <ul style="list-style-type: none"> A minimum participation of 50% of the eligible employees is required for employer paid rates. Note: Employees waiving coverage due to group coverage through another employer (i.e. spousal coverage) will not count against participation DPPO: <ul style="list-style-type: none"> A minimum participation of 50% of the eligible employees is required for employer paid rates. Note: Employees waiving coverage due to group coverage through another employer (i.e. spousal coverage) will not count against participation 	DHMO: <ul style="list-style-type: none"> Voluntary rates apply to those cases with less than 50% participation, less than 50% contribution A minimum of 2 active subscribers is required DPPO: <ul style="list-style-type: none"> Voluntary rates apply to those cases with less than 50% participation, less than 50% contribution A minimum of 2 active subscribers is required
Dual Choice	
<ul style="list-style-type: none"> Dual Choice Dental is available Groups may select 1 DHMO and 1 DPPO, 2 DHMO, or 2 DPPO plans, with a minimum of 2 active subscribers on each plan Groups electing DPPO with orthodontia are subject to the minimum enrollment requirements indicated below 	
Ortho	
<ul style="list-style-type: none"> Orthodontia is available in Plus DHMO 150 and 225, and DPPO Classic 5 and Essential 5 only Groups electing Employer Paid DPPO with orthodontia and are enrolling 2-9 eligible employees must provide proof of immediately prior indemnity orthodontic coverage Groups electing Employer Paid or Voluntary DPPO with orthodontia and are enrolling 10 or more eligible employees are not required to provide proof of prior indemnity orthodontic coverage 	

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Humana

Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • 1-100 employees Dual Option (Mix & Match) <ul style="list-style-type: none"> • Multiple choices available for Employers <ul style="list-style-type: none"> » 10-24 enrolled: Dual option DHMO/DPPPO or DPPPO with varying co-insurance » 25+ enrolled: Triple options available with DHMO/DPPPO/ DPPPO 	<ul style="list-style-type: none"> • Requires minimum of 2+ eligible
Participation	
<ul style="list-style-type: none"> • 50% Participation (minimum 2 enrolled) • Requires 2+ eligible with a minimum of one enrolled if sold with another line of coverage or standalone along with 50% participation after valid waivers are removed • Groups unable to meet the 50% participation requirement are required to enroll in a voluntary plan • NOTE: Once it has been determined at enrollment if the group will be enrolled in an employer-sponsored or voluntary plan, they will remain on this plan and will not be switched at renewal 	<ul style="list-style-type: none"> • Requires minimum of 2 eligible but can have a minimum of 1 enrolled employee • NOTE: Once it has been determined at enrollment if the group will be enrolled in an employer-sponsored or voluntary plan, they will remain on this plan and will not be switched at renewal
Ortho	
<ul style="list-style-type: none"> • Humana does not offer adult or adult/child ortho for any size group. There is a 24 month wait period unless the group currently has ortho on their prior plan 	

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Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none">• Employer contributes at least 50% of the employee premium DHMO: <ul style="list-style-type: none">• At least 30% of the total eligible with a minimum of 5 enrolled regardless of employer contribution	<ul style="list-style-type: none">• Employer contributes 49% or less of the employee premium DHMO: <ul style="list-style-type: none">• At least 30% of the total eligible with a minimum of 5 enrolled regardless of employer contribution
Participation	
<ul style="list-style-type: none">• PPO 2-4 Eligible Lives: 100% of the total eligible must enroll• PPO 5-99 Eligible Lives: 75% of the total eligible must enroll	
Dual Option	
<ul style="list-style-type: none">• Employer Sponsored PPO/DHMO dual options available starting at 10 eligible lives with a minimum of 5 enrolled in each plan. Voluntary PPO/DHMO dual options available starting at 25 eligible lives<ul style="list-style-type: none">» 10-24 Eligible Lives: minimum of 5 enrolled in each plan» 25-49 Eligible Lives: minimum of 5 enrolled in the DHMO and 10 enrolled in the PPO» 50-99 Eligible Lives: minimum of 5 enrolled in the DHMO and 20 enrolled in the PPO» Required participation % based on the single option PPO requirements listed• Employer Sponsored and Voluntary PPO/PPO dual options available at<ul style="list-style-type: none">» 50 eligible lives 50-99 Eligible Lives: minimum of 10 enrolled in each plan» The 2 plans paired together should not be too similar to one another. Either of the following scenarios would be acceptable:<ul style="list-style-type: none">• The coinsurance is different between the High and Low plan• Maximum, Out of Network, and Endo/Perio - at least 2 out of these 3 categories must be different between the High and Low plan» Required participation % based on the single option PPO requirements listed	
Ortho	
<ul style="list-style-type: none">• Orthodontia requires at least 2 enrolled lives<ul style="list-style-type: none">» Groups with 2-9 enrolled must have prior ortho coverage. A copy of the groups prior plan summary or certificate that reflects ortho coverage in place is required» 10+ enrolled requires prior major coverage	

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Nippon Life Benefits®

2-50 Enrolled Lives

Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • Non-contributory: (100% employer contribution) requires 100% of eligible employees to enroll • Contributory: (minimum 50% employer contribution) requires 25% of eligible employees to enroll 	<ul style="list-style-type: none"> • N/A
Participation	
<ul style="list-style-type: none"> • Non-contributory: (100% employer contribution) requires 100% of eligible employees to enroll • Contributory: (minimum 50% employer contribution) requires 25% of eligible employees to enroll 	<ul style="list-style-type: none"> • Greater of 5 enrolled or 25% of eligible employees
Ortho	
<p>Orthodontia: Child and Adult Orthodontia</p> <ul style="list-style-type: none"> • 5 or more enrolled with current orthodontia coverage • 10 or more enrolled without current orthodontia coverage <p>Dual Option: Minimum case size is 10 enrolled employees. At least one employee must be enrolled in each benefit offering</p>	

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Employer Sponsored	Voluntary
Participation	
<ul style="list-style-type: none"> • Minimum 2 enrolled • Contributory: (50% minimum employer contribution) requires 50% participation • Non-contributory: (100% employer paid) 100% employer contribution is required however will allow 25% valid waivers • Groups of only 2 employees: Neither individual can be related by blood or marriage 	<ul style="list-style-type: none"> • Minimum 5 eligible, 2 enrolled
Ortho	
<p>Group size: 3-100</p> <p>Orthodontia: Orthodontic coverage is available to groups of 5+ enrolled lives. Dependent ortho available to age 19</p> <p>Child Ortho: Available to groups of 5 or more enrolled employees</p> <p>Child & Adult Ortho: Available to groups of 25 or more enrolled employees</p>	

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UNITED CONCORDIA[®]

DENTAL

Employer Sponsored		Voluntary
Eligibility		
<ul style="list-style-type: none"> Requires minimum 2 enrolled 		
Participation		
<ul style="list-style-type: none"> DPP0 Groups 2-9 (70% participation must be met with a minimum of 2 employees enrolled in California) DPP0 Groups 10-50 (70% participation must be met with a minimum of 10 employees enrolled in California) DHMO: Minimum employee enrollment requirement is 2 employees 		<ul style="list-style-type: none"> All plans qualify for Voluntary. Benefits and rates do not change. Minimum 20% participation is required
Dual Option (Mix & Match)		
<ul style="list-style-type: none"> DHMO/PPO: 70% participation with a minimum of 10 eligible – at least 2 on the DHMO and 5 on the PPO DPP0/DPP0: Minimum enrollment requirement for each PPO plan is 5 enrolled employees unless orthodontia is covered. Plans with orthodontia require 10 enrolled employees and proof of prior coverage Requested plan must have at least 10% difference in coinsurances in some benefit class. This excludes orthodontic coverage, and the differences in service classifications (e.g. endo & period in basic versus major) If a Class II or Class III coinsurance differs by more than 30% between plans, there must be at least one significantly better benefit on the low plan. A significantly better benefit is defined as at least a \$50 lower deductible, a \$500 higher annual maximum or 90th out-of-network on the low plan and MAC on the high plan. Benefit differences must be meaningful (e.g., having a \$0 deductible on a low plan that doesn't cover Class II or III services) 		
Ortho		
<ul style="list-style-type: none"> Underwriting guidelines for any FFS plan, offering orthodontic coverage, are as follows: <ul style="list-style-type: none"> » If any FFS plan has less than 25 enrolled contracts, orthodontics is available on a takeover basis only » Groups that do not currently have orthodontic coverage are not eligible for this benefit » Proof of prior orthodontic coverage (prior carrier summary plan description) is required as part of the implementation package. If orthodontia is covered on the FFS plan, a minimum of 10 enrolled contracts on a FFS plan is required, with proof of prior orthodontic coverage » Adult ortho is not available for groups less than 10 lives » The adult ortho would have to be paired with child ortho. Book rates offer either child only ortho or child & adult ortho only - no adult only 		

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Employer Sponsored	Voluntary
Eligibility	
<ul style="list-style-type: none"> • Minimum 2 enrolled for all plans • Contributory: (50% minimum employer contribution) requires 75% participation (not to fall below 50% with valid waivers) <p>HMO/PPO Dual Option:</p> <ul style="list-style-type: none"> • Minimum of 5 eligible employees, 3 enrolling <p>PPO/PPO Dual Option:</p> <ul style="list-style-type: none"> • Minimum of 10 enrolled between 2 plans • 20% rate difference between 2 plans required • Must have at least 2 differences in plan design (Example: Base plan without ortho and Buy Up plan with ortho and implant coverage) <p>HMO/HMO Dual Option:</p> <ul style="list-style-type: none"> • Not offered 	<ul style="list-style-type: none"> • 0%-49% employer contribution
Participation	
<p>HMO/PPO Dual Option:</p> <ul style="list-style-type: none"> • Normal participation guidelines apply based on whether the group is voluntary or contributory, while meeting the minimum of 3 enrolled <p>PPO/PPO Dual Option:</p> <ul style="list-style-type: none"> • Normal participation guidelines apply based on whether the group is voluntary or contributory, while meeting the minimum of 10 enrolled between two plans 	<ul style="list-style-type: none"> • Requires a minimum of 2 enrolled
Ortho	
<ul style="list-style-type: none"> • Orthodontia available on PPO Only. Requires 50% employer contribution and available to groups of 5 or more eligible employees, with a minimum of 3 enrollees. <p>HMO/PPO Dual Option:</p> <ul style="list-style-type: none"> • A minimum of 5 eligible and 3 enrolled is required on any INO or PPO plan that includes orthodontic services <p>PPO/PPO Dual Option:</p> <ul style="list-style-type: none"> • Minimum of 10 enrolled between 2 plans • 20% rate difference between 2 plans required • Must have at least 2 differences in plan design (Example: Base plan without ortho and Buy Up plan with ortho and implant coverage) 	<ul style="list-style-type: none"> • Orthodontia only available on PPO plans and will still require 5 eligible and 3 enrolled even if Voluntary

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Employer Sponsored	Voluntary
Eligibility	
• 2-99 eligible	• 2-99 eligible
Participation	
<u>Standalone PPO:</u> • 2+ Employees <u>Dual Option PPO:</u> • 10+ (5 enrolled in each plan) <u>Standalone PPO:</u> • 5+ in PPO, 2+ in HMO <u>Standalone PPO:</u> • 10+ Employees	• 2+ Employees
Ortho	
Orthodontia: Available up on request but not available for virgin group	

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