

## Guardian enrollment solutions

There are many ways Guardian can help employers increase benefits participation through awareness and education. From a quick and simple approach, to high-tech, high-touch solutions — we can develop a strategy that helps your clients meet the needs of a diverse workforce. Check out the chart below to find what capabilities could work best for your next enrollment campaign.

Enrollment capability	Description	Case size (lives)	# Voluntary products	Required lead time* (business days)	Other considerations
Employee communication campaigns	Communications available include: email, direct mail, text, and digital content	25-50 lives: digital communications only     50+ lives: print/digital communications	1+	<ul> <li>Print: 7-10 days</li> <li>Electronic: 3-5 days</li> </ul>	Communications available are based on case size, timing, and need of group
Digital decision support tool	Nayya: multi-carrier, personalized employee benefit recommendations	• 50-3,000	1+ (Disability, Life, Supplemental health)	<ul> <li>&lt;1,000 lives: 3 weeks</li> <li>&gt;1,000 lives: 4 weeks</li> </ul>	Group must be enrolling on technology; integrated experience available on Ease, Flock, and Selerix     Available for all employer benefits, must include medical     Requires communications campaign
Event/webinar support	Group level educational support: live or pre-recorded webinars/ PowerPoints	50+ lives:     in-person/group     meetings/webinars     100+ lives: benefit     fairs	1+	• 7 days	<ul> <li>Virtual and pre-recorded options solve for remote and multi-location needs</li> <li>Requires communications campaign</li> </ul>
1x1 enrollment with licensed counselor (virtual or in-person)	VoluntaryWorks: multi-carrier enrollment solution	<ul> <li>25-500 lives: virtual/onsite</li> <li>500+ lives: virtual only</li> </ul>	1+	<ul> <li>3 weeks with employer technology</li> <li>4 weeks with Enrollment Solution powered by Flock</li> </ul>	<ul> <li>Includes all employer benefits</li> <li>Provides endorsement to gain expected attendance at meetings (75%)</li> <li>Requires communications campaign</li> </ul>
Digital enrollment solution	Multi-carrier Enrollment Solution powered by Flock	<ul> <li>50-3,000 lives standalone/Nayya</li> <li>25+ VolWorks</li> </ul>	1+	<ul> <li>Standalone: 3 weeks</li> <li>With VoluntaryWorks: 4 weeks</li> <li>With Nayya: 4 weeks</li> <li>When prior coverage build required, add 1 week</li> </ul>	Can be used with VoluntaryWorks if employer doesn't have technology Includes all employer benefits Integrated with Nayya experience

## Contact your Guardian sales representative for more information.

The Guardian Life Insurance Company of America guardianlife.com \*Assumes receipt of all required documentation and planholder approval.

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