

PARTICIPATION & ALONGSIDE GUIDELINES

Carrier	Standalone	Alongside Another Carrier
	<p>Guideline: 60% participation rounded down for all group sizes</p> <p>Promotion: 25% participation for groups with 5-100 eligible employees with 5 or more enrolling from October 2021 through March 2022</p> <p>51% eligible in CA required. Does not require 51% of enrolled employees to reside in CA</p>	<p>1-4 California enrolled employees: 60% participation</p> <p>5+ California enrolled employees: 25% participation and a minimum of 5 enrolling in California</p> <p>Requires Aetna waiver forms for those enrolling in the Alongside Carrier as well. Will not accept the Alongside Carrier Bill or the Alongside Carrier Enrollment form</p> <p>Employees covered by the same employer on another group policy are not considered a valid waiver</p> <p>Only one medical carrier is allowed to be written alongside Aetna</p>
	<p>1-4 enrolled employees: 65% participation through Quarter 4 2021 effective dates</p> <p>5+ enrolled employees: 25% participation through Quarter 4 2021 effective dates</p> <p>For 51% Eligible vs Enrolled in CA please reach out to your Word & Brown Sales Representative</p>	<p>Employees covered by the same employer on another group policy are not considered a valid waiver</p> <p>Another carrier's HMO or PPO plans can be sold alongside Anthem as long as Anthem receives the required participation</p> <p>Requires Anthem waiver forms for those enrolling in the Alongside Carrier as well. Will not accept the Alongside Carrier Bill or the Alongside Carrier Enrollment form</p> <p>More than one medical carrier is allowed to be written alongside Anthem</p>
	<p>70% participation for mirror plans</p> <p>65% participation for off exchange plans</p> <p>25% participation for off exchange plans available to groups of 5+ enrolling through December 31, 2021</p> <p>0% participation for groups selecting Trio HMO only or Tandem PPO only plans with no end date</p> <p>Applies to Specialty Products</p> <p>51% eligible in CA required. Does not require 51% of enrolled employees to reside in CA</p>	<p>Only one major medical carrier is allowed to be written alongside Blue Shield. Health exchanges are not eligible. MediExcel or SIMNSA can be written alongside as a third carrier</p> <p>The Mirror Package for Small Business cannot be offered alongside another carrier. At least 25% of the total number of eligible employees must enroll with no fewer than 5 enrolled. Blue Shield must be the sole carrier for dental, vision and life plans</p> <p>Employees covered by the same employer on another group policy are not considered a valid waiver</p> <p>Will accept the Alongside Carrier Bill or the Alongside Carrier Enrollment forms in lieu of Blue Shield Refusal of Coverage Forms</p>
	<p>1-2 eligible employees: 100% participation</p> <p>3+ eligible employees: 70% participation</p> <p>51% eligible in CA required. Does not require 51% of enrolled employees to reside in CA</p>	<p>Cannot be written alongside another carrier</p>
	<p>Promotions through December 31, 2021:</p> <p>Enhanced Choice A and Enhanced Choice B package: 70% with 1-4 enrolling, 25% with 5+ enrolling</p> <p>HMO with 6 Package: No participation required with 6+ active enrolling employees</p> <p>Waivers are not required</p> <p>Mix and Match any plans from the HMO networks</p> <p>51% eligible in CA required and 51% of the enrolled employees must reside in CA</p>	<p>Another carrier's HMO or PPO plans can be sold alongside Health Net as long as Health Net receives the required participation</p> <p>Requires Health Net waiver forms for those enrolling in the Alongside Carrier as well</p> <p>Will not accept the Alongside Carrier Bill or the Alongside Carrier Enrollment form</p> <p>Employees covered by the same employer on another group policy are considered valid waivers</p> <p>More than one medical carrier is allowed to be written alongside Health Net</p>
	<p>50% of all eligible employees must be covered by a valid health plan</p> <p>51% eligible in CA required. Only 30% of the enrollment can be Out of State employees</p>	<p>A minimum of 1 must enroll with Kaiser Permanente</p> <p>Does not require waivers for those enrolling in the Alongside Carrier</p> <p>Employees covered by the same employer on another group policy are considered valid waivers</p> <p>When the group is offering SIMNSA or MediExcel as a slice carrier, employees declining Kaiser for these carriers count against the 50% participation requirement</p> <p>More than one medical carrier is allowed to be written alongside Kaiser</p>
	<p>60% participation for all group sizes</p> <p>Uniform child enrollment is required. All enrolling children's Product Selection must match for each line of coverage</p> <p>Employees who are waiving due to enrolling as dependents under another employee at the same group are not considered valid waivers</p> <p>51% eligible in CA required. Does not require 51% of enrolled employees to reside in CA</p> <p>If the group does not meet 51% eligible in CA then Multi-Site Guidelines will apply. To be written in CA the majority of enrolling employees would need to reside in CA. If there is no majority, then the group must be headquartered in CA. Group must have at least one CA employee enrolled</p>	<p>Choice Simplified Package alongside Staff Model carrier: 60% participation between the carriers with 5 CA employees enrolling with UnitedHealthcare is required</p> <p>Multi-Choice® State Package alongside Staff Model carrier: 60% participation with UnitedHealthcare is required</p> <p>Eligible staff-models include: CCHP, Kaiser, MediExcel, Sharp, SIMNSA, Sutter and WHA</p> <p>Will accept the Alongside Carrier Bill in lieu of UnitedHealthcare waiver forms for those enrolling in the Alongside Carrier.</p> <p>UnitedHealthcare waiver forms required for those enrolling in the Alongside Carrier who do not appear on the Alongside Carrier Bill</p> <p>Employees covered by the same employer on another group policy are considered valid waivers</p> <p>Only two medical carriers are allowed to be written alongside UnitedHealthcare. Only MediExcel or SIMNSA can be written alongside as the third carrier</p>

This guide has been created as a quick reference and does not replace the full underwriting guidelines published by each carrier. Please refer to the carrier guidelines for additional information.