

Money talks (continued)

Discounts

Your clients can save 5% on dental, vision, life and disability when they purchase dental and add vision, life and/or disability coverage.¹

Sign up for...	...and save
Dental + vision	5% on dental and 5% on vision rates
Dental + life (\$25,000 minimum)	5% on dental and 5% on life rates
Dental + short-term disability (STD)	5% on dental and 5% on STD rates
Dental + long-term disability ² (LTD)	5% on dental and 5% on LTD rates

¹ Discount only applies when new Anthem dental coverage is purchased with an additional Anthem vision, life, STD and/or LTD product. Discount also only applies to dental and vision groups with 2-100 employees and life and disability groups with 10-100 employees. The discount does not apply to voluntary life, voluntary disability, and optional life. Contact your representative for complete offer details.

² If LTD is sold with STD, only the STD rate qualifies for the 5% discount.

Anthem's commission schedule

Small group dental 2-100	
Dental Metallic PPO (employer-paid and voluntary)	10%
Dental Net [®] DHMO	10%
Small group vision 2-100	
Full-service and material-only plans (employer-paid and voluntary)	10%
Small group life and disability 2-100	
Life, AD&D	15%
Short-term disability	15%
Long-term disability	15%
Optional/voluntary 10-100	
Optional/voluntary products	15%

This is intended to be a summary and is subject to change. Anthem reserves the right to interpret the terms and conditions of these programs, including eligibility, calculation and payout, and may terminate this program at any time. Only a definitive agreement in writing by you and an authorized Anthem representative will be binding upon Anthem to have any liability thereafter.



Get more information about dental, vision, life and disability by visiting [anthem.com/specialty](https://www.anthem.com/specialty).