



23 – 28 JUNE 2024

Companion Life Leaders Conference FOUR SEASONS ASTIR PALACE HOTEL ATHENS

Celebrated for its world-famous ancient treasures, Athens is the capital of Greece and one of the oldest cities in the world. Come experience an awe-inspiring blend of history and culture with the stunning backdrop of the Athenian Riviera June 23 – 28, 2024. For your sales of Companion Life group products, you and a guest will enjoy six days and five nights of sophisticated luxury at the Four Seasons Astir Palace during Companion Life's 2024 Leaders Conference.

Situated in the southern part of Greece along the coast of the Aegean Sea, Athens boasts something for everyone. Just minutes from the hotel is breathtaking Vouliagmeni, where you can spend the day soaking up the Mediterranean sun or bathing in the healing waters of its therapeutic lake.

In and around Athens, many sightseeing adventures await. Don't miss the Acropolis and the Parthenon. Standing guard on a limestone hill high above the city, the Acropolis is one of the most famous ancient archeological sites in the world. Take an evening stroll or electric bike ride through picturesque streets in Plaka, the "old neighborhood of Athens," and view historic monuments lit up for the night. Enjoy a day trip to the Greek Islands of Aegina, Poros and Hydra, where you'll find crystal-clear water, flower-filled courtyards, quaint tavernas and traditional bouzouki music.

A city for foodies, Athens offers everything from sumptuous five-course meals to popular street foods, like mouthwatering souvlaki. Enjoy Greek specialties such as koulouria, an Athens favorite, and cinnamon honey-drenched loukoumades. Linger over breakfast in one of the tiny pastry shops that line the streets. Wine lovers can sample tapas and Greek wines from small, local wineries. If you like coffee, be sure to try a robust freddo espresso or cappuccino.

Your stay at the elegant Four Seasons Astir Palace comes with unparalleled service and amenities. This elegant seaside hideaway is located on a peninsula just a short drive from the city center. It features a Michelin-starred restaurant, a tranquil spa with sea-facing rooms, and an array of options for land and water sports.

Set your sights on joining us for a once-in-a-lifetime experience. We hope to see you in Athens in 2024!

HERE'S HOW TO EXPERIENCE ATHENS

AGENT

QUALIFICATION PERIOD

January 1, 2023, to December 15, 2023

QUALIFICATION LEVELS

Level 1 Qualification is \$300,000.

Invitation is for producer and guest, providing both airfares.*

Level 2 Qualification is \$600,000.**

This level includes two level 1 trips, and each invitation is for producer and guest, providing both airfares.

*Airport selected by Companion Life. Alternative airport/destination must be approved by Companion Life. Any deviation is at your own expense.

**With a minimum of five cases written with effective dates of January 1, 2023, to December 15, 2023. (We only issue effective dates of the first and 15th of each month.)

QUALIFICATION RULES

Meet minimum sales requirements for qualification in the appropriate category.

Attendees will receive a 1099 for the taxable portion of the trip for themselves and their guests. A minimum of five cases is needed to qualify for either level.

Multiple invitations based on agent production in excess of basic qualifications are allowed for licensed agents within the same agency. A maximum of two qualifications per agency is allowed.

When a case is to be split for case count or conference qualification credit, it must be approved at the time of the submission. No end-of-year splitting will be allowed.

All Companion Life Group Dental, Vision, Critical Illness, Group Long Term Disability, Group Short Term Disability, Group Life and all other ancillary products will receive 100% production credit and 25% production, toward a maximum credit of \$150,000 for all GAP and Stop Loss products.

Attendance at the conference is dependent on the producer being currently appointed with Companion Life at the time of the conference to sell the lines of business for which credit was applied during the conference qualification period. Only licensed producers are eligible. Only the named producer receiving commissions will receive credit for a specific case.

Leaders Conference invitations are not transferable without prior written consent from Companion Life and are subject to all qualification rules.

SOME LIMITATIONS APPLY.